

INCOME DISCLOSURE STATEMENT

ALL DISTRIBUTORS (CONSULTANTS)* IN THE UNITED STATES

The table below shows the average commissions earned during the period January 1, 2022 through December 31, 2022 by U.S. Distributors (Consultants)* at various ranks in the LifeVantage Compensation Plan, including the average percentage of total U.S. Distributors (Consultants)* and the average earned commissions at each level. During the period, U.S. Distributors (Consultants)* earned \$56,459,869 in commissions. There were 48,091 total U.S. Distributors (Consultants)* during the period, with 21,993 U.S. Distributors (Consultants)* paid in that same period at one or more of the ranks set forth below.

January 1, 2022 through December 31, 2022

Distributor Rank	Total Commissions Paid to US Distributors	Average Monthly Commissions at Paid Rank	Minimum Monthly Commissions at Paid Rank	Maximum Monthly Commissions at Paid Rank	Average % of Paid Distributors as a % of Total Distributors	Average Number of Months to Achieve Rank
DISTRIBUTOR (CONSULTANT)*	\$625,933	\$8	\$0	\$9,804	77.54%	0
PRO 1 (CONSULTANT 3)*	\$1,533,178	\$54	\$0	\$1,464	11.43%	1
PRO 2 (SENIOR CONSULTANT 1)*	\$3,047,279	\$247	\$0	\$2,425	5.07%	4
PRO 3 (SENIOR CONSULTANT 3)*	\$5,288,473	\$659	\$1	\$9,402	3.12%	6
PREMIER PRO 4 (MANAGING CONSULTANT 1)*	\$8,764,923	\$1,639	\$12	\$13,914	1.73%	10
PREMIER PRO 5 (MANAGING CONSULTANT 2)*	\$6,681,885	\$3,209	\$276	\$20,579	0.63%	14
PREMIER PRO 6 (MANAGING CONSULTANT 3)*	\$5,662,754	\$7,571	\$1,846	\$31,909	0.25%	20
ELITE PRO 7 (EXECUTIVE CONSULTANT 1)*	\$6,315,347	\$13,075	\$4,080	\$83,986	0.135%	26
ELITE PRO 8 (EXECUTIVE CONSULTANT 2)*	\$4,648,145	\$24,464	\$11,632	\$91,231	0.054%	30
ELITE PRO 9 (EXECUTIVE CONSULTANT 3)*	\$5,978,993	\$53,865	\$31,523	\$89,564	0.025%	32
MASTER PRO 10 (PRESIDENTIAL CONSULTANT)*	\$4,621,463	\$88,874	\$70,802	\$115,128	0.012%	38
EXECUTIVE MASTER PRO 10 (PRESIDENTIAL CONSULTANT)*	\$3,291,496	\$137,146	\$92,036	\$193,642	0.004%	89

The average annual earnings of a typical LifeVantage Distributor (Consultant)* for 2022 was \$885.

The Distributor (Consultant)* sales earnings disclosed herein are potential gross earnings and not net of other business expenses, which may include, but not be limited to, registration/renewal fees, shipping, taxes, travel, marketing or otherwise, and not necessarily representative of the actual income, if any, that a LifeVantage Distributor (Consultant)* can or will earn through the [LifeVantage Compensation Plan](#). A Distributor's (Consultant's)* earnings will depend on individual diligence, work effort and market conditions. LifeVantage does not guarantee any income or rank success. This Income Disclosure Statement is required by law.

A copy of this Income Disclosure Statement must be presented to prospective Distributors (Consultants)* any time Distributor (Consultant)* compensation is presented or discussed, or any type of income claim or earnings representation is made, including one-on-one meetings.

* On March 1, 2023, LifeVantage will be launching its new Evolve Compensation Plan. These parentheticals help to identify some key terminology changes that will be part of the new Evolve Compensation Plan.

Copies of this Disclosure may be printed or downloaded from the LifeVantage website, www.LifeVantage.com.

